



**Energy Services Coalition
Minnesota Chapter Meeting Minutes
Roseville Library
2180 North Hamline Avenue
Roseville, MN 55113
March 25, 2015
1:00 – 2:30 PM**

Attendees:

Peter Berger John Kearney Josh Cowdery John Neville Trish Curtis Lindsay Wimmer
Janeen Fettig Jeff Jackson Lee Hammer Kathleen Donovan Madonna Rykken

Meeting called to order at 1:05

Peter Berger

Intros

Old Business

Motion made by Jeff Jackson, Second by Madonna Rykken to accept January meeting minutes with removal of quotes on second bullet of New Business.

Membership

Jeff Jackson

Current Members: 26

Current Fund Balance: \$8,415.33

Outreach

(Open Position)

There was some discussion about duties of the position and some brainstorming of ideas for outreach activities:

- Outreach activities include finding speaking opportunities at AMC, LMC, MASBO, MASMS, CERTS,
- Can we do outreach in State agencies?

Workshop

(Open Position)

- Could we do a mini conference for DOC?
- Invite Correctional folks by geographic quadrants?
- Focus on a particular market segment/Subject Matter (i.e, Law Enforcement/M &V)
- Reach out to facility people rather than department heads
- Consider a Lunch and Learn format. Pete to check on whether or not that is acceptable by law.
- Target State Agencies (Mini-sessions , either Lunch or late afternoon snack/learning event)

- Target the Energy Efficiency Committee for State Owned buildings (This group has been approached by Commerce on most topics already)
- Might use Community Solar Gardens as the draw to an event
- How do we target the decision makers?
- Smaller workshops/lunch and learns may be more effective
- Focus by agency type, jails/prisons, human services
- Hennepin, Ramsey Counties, cities of Minneapolis and St. Paul, larger metro area school districts

ACTION ITEM: If you are interested in being the Outreach Chair or the Workshop Chair, please send an email to Lee Hammer at lhammer@noresco.com . We will either vote via email or at the next ESC meeting in May.

New Business

Peter Berger

1. Working in conjunction with Bill Grant, Commissioners Rothman of Commerce and Massman of Administration will be making joint calls to each agency to encourage them to get involved in the GESP.
2. The Governor's office has been asked to get involved in enforcing the Executive Order. The Governor is to ask each agency how they are doing on reaching their goals. They should also be asking about the current projects and how they are progressing.
3. The Governor and MMB will revise the budget instructions to formalize the process of requesting HEAPR or Asset Preservation funds. They will be trying to introduce a requirement to determine energy impact of a project when having the Design/Development done.
4. With this information, it will be easier to identify those projects that can be done using less asset preservation funds and an approximation of what \$ can be saved.
5. 16c.144 has changes proposed which will expand the definition of capital cost avoidance. Change is(using capital they have) "to be" expended. The changes are included in the Senate Energy Omnibus bill (SF1431). Bill Heaney and Bill Grant are working this.
6. Suggestion by Trish Curtis to organize a joint meeting of the ESC chapter and the CERTS team as a meet and greet, exchange of each organization's mission

ACTION ITEM: Trish will reach out to Lissa at CERTS to see if there is interest in a joint meeting, webinar, video conference.

7. With ESC meetings every other month, question was raised about how ESCOs will be updated on the prospect list, those entities who have signed joint powers agreements, etc. Pete mentioned privacy issues in emailing out the list to ESCOs.
8. As ESCOs are working with MNSCU facilities, keep in mind that CFOs are looking at their Consolidated Financial Index Ratio when determining their comfort with project size. It is a good idea to understand the impact of project size on the ratio and gain agreement on project size early in the process.
9. Current GESP Active List
Riverland-TO MNSCU board in April, then to detailed audit
State of MN-Transportation-Study done. In capital contribution discussions

MSU-Mankato-Approved and determining 15-20 year term
Anoka-Ramsey-Just signed WO contract
Inver Hills/DCTC-Have RFP template. Will issue as one project. No release date yet.
DOT-Study done/Capital contribution/Want a 15 year term
Tracy-Trane selected
Redwood County-Has a joint powers agreement in force
National Sports Center-Has no funds yet.
Cottonwood County-Joint Powers Agreement is signed.
Hennepin Tech-Under Joint Powers. No contact allowed.

Motion to adjourn, Lee Hammer. Second by Madonna Rykken

NOTE: We will not be able to meet at the Roseville Library in May. An announcement will be sent out when a meeting location has been secured.